Awareness – See

- Why is this important?
- What information do you need to be fully engaged and energised to contribute to improving?

Awareness Questions

- 1. What would it take to create energy for change around this issue?
- 2. What question, if answered, could make the most difference to the future of this situation?
- 3. What's important here? What's possible? Who is impacted?
- 4. What needs our immediate attention?

Current Condition - See

- 1. How do things work today? What do we know so far?
- 2. What do we still need to learn? What assumptions do we need to challenge?
- 3. What are the possibilities now?
- 4. Baseline Metrics?

Awareness Questions

- 5. Is the current condition clear and accurately visible?
- 6. How could the most relevant condition be even clearer?
- 7. What's taking shape? What new connections are you making?
- 8. What's missing? What is it we're not seeing? What do we need more clarity about?
- 9. What's the next level of thinking we need to do?
- 10. Are the facts of the situation clear, or are these just observations and opinions?
- 11. Have we sufficiently quantified customer and business value?
- 12. If there is one thing you need to know to reach a deeper level of understanding/clarity, what would that be?

Goal/Future State – Explore

- If our success was guaranteed, what bold outcomes would we achieve?
- How will we measure our success?
- What steps might we take ?
- What challenges might come our way and how might we meet them

Discovery Questions

- What conversation can we start today, might ripple out in a way that creates new possibilities for the future?
- How can we support each other in taking the next step? (Create KANBAN backlog)
- What unique contributions can we each make?
- What commitments can we make? By who, how much and when?

Contributing Factors – Explore

- What's been our major learning, insight, and discovery so far
- What is contributing to the current conditions?
- What's the next level of thinking we need to do?
- What can we do to make the biggest difference/impact?

Assessment Questions

- 1. Is our understanding comprehensive at a broad level?
- 2. Do we have sufficient detail and probe deeply enough on the right issues?
- 3. Have we heard from everyone? Leveraged five-whys thinking?
- 4. What might we be missing? (human, machine, material, method, environment, measurement, and so on?
- 5. Are we aligned in implementing countermeasures and current level of reasoning?





Benefits Realisation - Learn

- Review of results of each experiment (planned vs. actual outcomes).
- Understand how the system now behaves with the planned countermeasures in place?
- What additional information is necessary to implement? Pivot?

Learning (Actions) – Learn

- What have we learned? How will share these learnings?
- In the light of the learning, what should be done?
- How might we amplify these learnings to the way we work?
- What do we need to learn next?

Questions

- 1. What is necessary to sustain the benefits?
- 2. What else might be accomplished?
- 3. Who else in the organisation might benefit from this knowledge?
- 4. How will this knowledge be shared and amplified?
- 5. What has most contributed to our learning and new understanding?
- 6. What difference were you able to make? Most valued?
- 7. What might be the next breakthrough achievement?

Political Landscape Questions

Identify web of Stakeholders For each, discover:

- 1. What is their stake in the adaptive challenge
- 2. Their desired outcomes
- 3. Level of engagement
- 4. Degree of power and influence
- 5. Values: commitments and beliefs guiding decision making
- 6. Loyalties and obligations
- 7. Losses at risk (fear of losing if things change)
- 8. Hidden alliances