

Lean-Agile Procurement

Duration

2 days

Intended For

This workshop is designed for decision-makers, purchasers, sales, strategic buyers as well as those in management, innovation, business and delivery roles.

Prerequisites

Basic knowledge in procurement, sales and agile would be an advantage.

Method Used

This is an interactive workshop.

Certification

Become a Certified Lean-Agile Procurement (LAP) specialist (Credential 1).

SoftEd in association with Lean Agile Procurement are pleased to offer this MasterClass. Lean-agile procurement is an approach for tackling complex and often messy procurement processes. Benefits to the customer, the business, and its partners include improved time to market, continuous customer feedback, faster sourcing and greater efficiency. This workshop covers the agile mindset and methods that will help to cut through procurement complexity and deliver greater value, sooner.

Learning Outcomes

By the end of the course you will be able to understand:

- leverage hands-on agile techniques for more effective procurement
- make your organisation more competitive through significantly improved time-to-market with similar or better quality
- be a Certified Lean-Agile Procurement (LAP) specialist (Credential 1), with a one-year membership in the LAP community

Content

PART 1: Understand how digitalisation has changed procurement forever

- What today's purchasers and providers have to improve: Together, we discuss current developments in the market and your own organisation's partner ecosystem to assess advantages and disadvantages of common procurement.
- Which improved solution does the tech landscape offer today: Take a tour of modern procurement's status quo and see the industry trends driving the need for a new approach in sourcing services and products.

PART 2: Apply the Lean Procurement Canvas

- How different departments make use of agile principles for better procurement: Learn how Agile made Tesla, Google, ING-DIBA and many others more successful and learn how procurement and sales strategies can profit from that.
- How agile principles help you procure and sell the right things: Learn how the LAP Approach enables you to focus on the important services and products to procure/sell to improve time-to-market significantly with similar or better quality than today.
- Use the Lean Procurement Canvas for your own business: Together, we fill in the LAP Canvas with the help of a real-world scenario. Then, you can apply it for your own cases.